RJ REYNO

TOBACCO COMPANY

July 17, 1997

Fex (717) 823-7177

E. Poor

N. DRESSLER / KLEIN

PO Numbera

Hi Elaine:

J. Campbell Promotivnel Coordinated 180 Lawrence Bab Drive

Mitta #108

Williampyllia, NY 14221 7181 834 4179 Ax (718) 634.3145

I would appreciate it if you could provide PO#s for the following promotional material in the space provided and fax to my attention as soon as possible at (716) 634-3145:

DORAL B201F / PROMOTION #701143

(Detailed promotional information will be forwarded)

97 (6M) Cases pre-sleeved B1G1F Doral Product

PO# 9767

#/Cases Per Brand Style:

UPC # 28 Doral Light

12300-22588

12300-22592 15434

28 Doral Light Men 100 28 Doral Lt 100

13 Doral FF 100

12300-22589 115428

12300-22590 115410

Arrival Date: August 25, 1997

EFT Amount: 415.616.68

State Breakdowns:

NY - 3 Lt / 3 Lt Men 100 / 3 Lt 100

\$1,284.06

NJ - 7 Lt / 7 Lt Men 100 / 7 Lt 100 / 7 FF 100

\$3,926.79

PA - 18 Lt / 18 Lt Men 100 / 18 Lt 100 / 9 FF 100

\$10,405.83

Thanks for your continued assistance, and if you have any questions, please call me.

Sincerely,

Judy

J. Campbell

Promotional Coordinator / 1610

/ic

cc: J. McLean